



# Licensing Model

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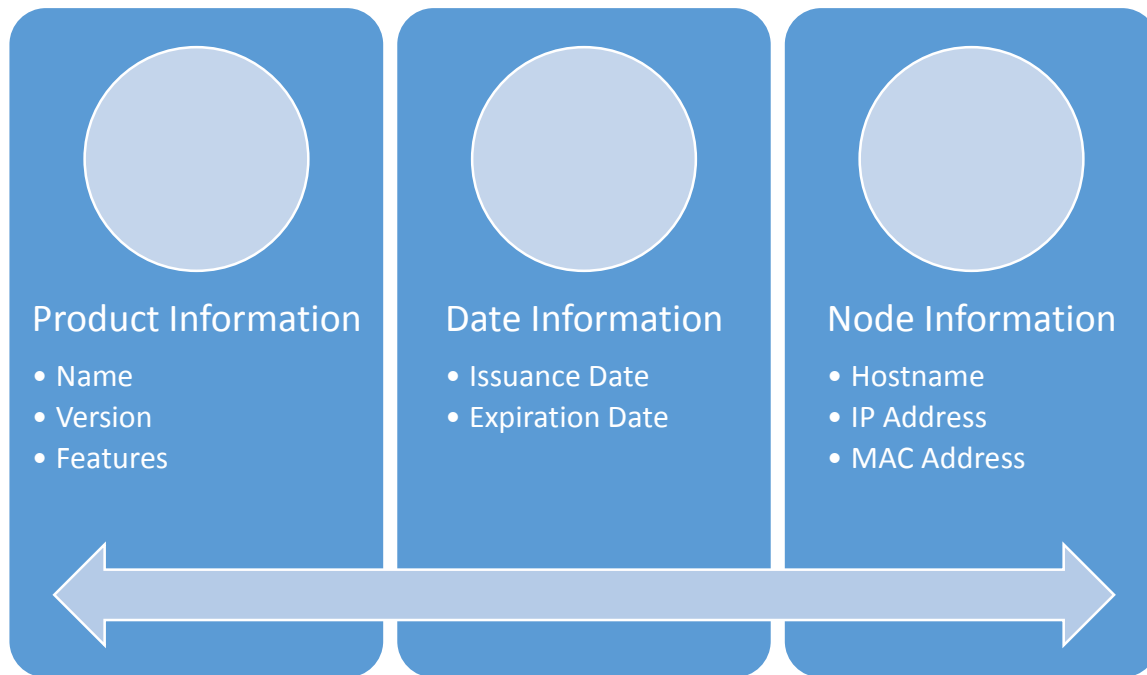
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## Overview

This guide describes a licensing model applied to distribution of UniMRCP-based commercial products.

## License File

A license file defines the terms of use and typically contains the following data.



The license file needs to reside on the same host as the product.

## License Type

Various license types are available.

- **Trial License**

A free 2-channel 30-day trial license is provided upon request. The trial licenses are primarily made for evaluation purposes and can also be used in presentations and proof of concept projects.

- **Production License**

An N-channel production license can be purchased by making a one-time upfront payment. The purchased licenses do not have an expiration time and are owned perpetually. For pricing, visit an individual product page.

- **Test and Development License**

A client, having purchased an N-channel production license, may purchase an M-channel test and

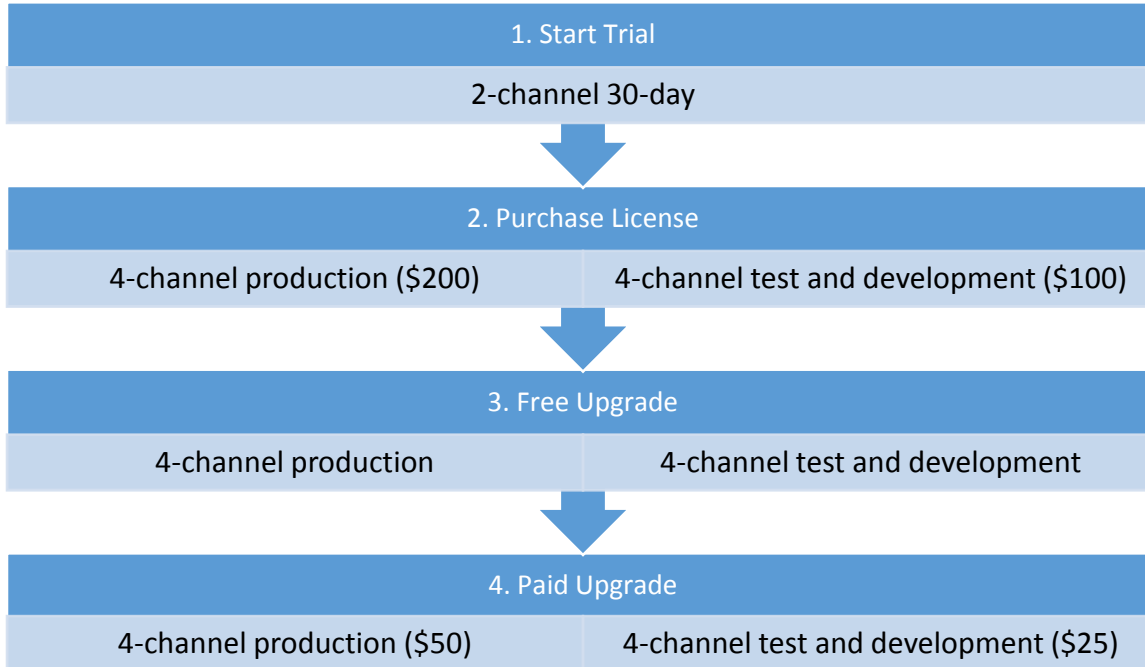
development license, where  $M \leq N$ . The test and development licenses are made to replicate production environments and cost half of the nominal price.

## License Upgrade

A license file is normally made for a particular version of a product. The license can be upgraded to newer versions of the product at no additional cost during the first year after the purchase. Afterwards, the license can be upgraded at 25% of the nominal price.

## Usage Example

The following sequence of actions helps understand the licensing model on a sample example. The example is made for a product priced at \$50 per channel.



1. A client requests a 2-channel 30-day trial license for evaluation.
2. Upon a successful completion of evaluation, the client decides to purchase a 4-channel production license, by making an upfront payment of  $\$200 = 4 * \$50$ . The client also prefers to replicate the production environment and purchases a 4-channel test and development license, by making an upfront payment of  $\$100 = 4 * (\$50 / 2)$ .
3. A new version of the product is released within a year since the original purchase date. The client requests a free upgrade of the purchased production and test/development licenses.
4. A new version of the product is released after expiration of the graceful upgrade period. The client requests an upgrade of the purchased licenses by making an upfront payment of  $\$50 = 4 * (\$50 / 4)$  for the production license and  $\$25 = 4 * (\$50 / 8)$  for the test and development license.